

**N**ow more than ever, it's vital that club owners and service providers get the most for their money. For Glide, this means business as usual. With very few exceptions, the pricing in our newest catalog is the same as it was five years ago. Our motto still holds true: *"Honest, we're not charging too little, they're charging too much."*

We're different. That was the plan from the beginning. Instead of simply buying and selling parts, our goal was (and remains) to create and offer up alternatives. This involves research, education, communication and, most importantly, the desire to serve our clients as best we can. Our 50-plus years of hands-on industry experience allows us to do just that.

Combining innovation, outstanding products and services with our own unique way of doing business is just the starting point. Glide believes in quality, value and honesty on a level that exceeds the expectations of today's club owner and service provider... a belief we're sure causes our competitors to find us really annoying.

This booklet (in black and white) is a great example of our philosophy. There's no frills and no glamorous models – it's informative, tight and condensed. Why? To reduce costs, without sacrificing any quality on the goods that we deliver.

In an industry that still offers fitness concerns few real choices, Glide strives to stand out as a champion of innovation. After decades of intimate involvement with fitness entities around the country (and around the world), we've witnessed first hand what hard work and imagination can do for a fitness parts supplier. Give us a call. Find out what our decades of real-world experience can do for you.

Welcome to Glide. We keep you running smooth.



Brett and the Crew

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